






# LEGENCE

## Third Quarter 2026 Earnings Presentation

**November 12, 2026**

# Disclaimer

**Forward-Looking Statements**

This presentation (this "Presentation") of Legence Corp. ("Legence," "LGN," the "Company," "we," "us" or "our") contains forward-looking statements that express the Company's opinions, expectations, beliefs, plans, objectives, assumptions or projections regarding future events or future results, in contrast with statements that reflect historical facts. All statements, other than statements of historical fact, included in this Presentation including, without limitation, those relating to our strategy, future operations, financial position and guidance, estimated revenues and losses, projected costs, prospects, plans and objectives of management, are forward-looking statements. When used in this Presentation, words such as "may," "assume," "forecast," "could," "should," "will," "plan," "believe," "anticipate," "intend," "estimate," "expect," "project" and "budget," the negative versions of these words and similar expressions are intended to identify forward-looking statements, although not all forward-looking statements contain such identifying words. These forward-looking statements are not historical facts but rather are based on management's current beliefs, based on currently available information, as to the outcome and timing of future events, and it is possible that the results described in this Presentation will not be achieved. Such statements are subject to a number of assumptions, risks, uncertainties and other factors, many of which are outside of the Company's control, that could cause actual results to differ materially from the results discussed in the forward-looking statements, including, but not limited to: changes to economic and regulatory conditions and other trends in the markets in which we operate; our ability to compete effectively in our target markets; the business plans or financial condition of our customers; the impact of acquired companies, including The Bowers Group, Inc. ("Bowers"), on our organization and our ability to recognize the anticipated benefits of such acquisitions; the regulations related to environmental, health and safety matters; the ability to receive necessary government permits and approvals; the future availability and price of materials and equipment necessary for the performance of our business; the risks associated with inflation, interest rates, recessionary economic conditions and commodity prices; the fact that we outsource various elements of the services we sell and use materials and equipment produced by third parties; our clients' reliance on third party financing; the recognition of all revenues from our backlog and awarded contracts; our receipt of all payments anticipated under awarded projects and customer contracts; the maintenance of safe work sites and equipment; restrictions imposed by our existing and any future indebtedness; our exposure to costs and liabilities under environmental, health and safety laws; misconduct and errors by employees, subcontractors, partners or third party service providers; and the other risks described under the sections titled "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in the Company's Annual Report on Form 10-K for the year ended December 31, 2025, filed with the Securities and Exchange Commission (the "SEC") on March 30, 2026 (the "Annual Report"), and in other documents subsequently filed by the Company from time to time with the SEC.

Except as otherwise required by applicable law, we disclaim any duty to update any forward-looking statements, all of which are expressly qualified in their entirety by the statements in this section, to reflect events or circumstances after the date of this Presentation. New factors emerge from time to time, and it is not possible for the Company to predict all such factors. When considering these forward-looking statements, you should keep in mind the risk factors and other cautionary statements in the Annual Report and in the Company's subsequent filings with the SEC. You are cautioned not to place undue reliance on these forward-looking statements.

**Trademarks**

We own or have rights to trademarks or trade names that we use in conjunction with the operation of our business and that appear in this Presentation. This Presentation also contains trademarks, service marks, trade names and copyrights of other companies which, to our knowledge, are the property of their respective owners. Solely for convenience, trademarks and trade names referred to in this Presentation may appear without the ® or ™ symbols, but the absence of such symbols does not indicate the registration status of the trademarks and is not intended to indicate, in any way, that we will not assert, to the fullest extent under applicable law, our rights or the right of the applicable licensor to such trademarks and trade names.

# Disclaimer (cont'd)

**Non-GAAP Financial Measures**

We disclose and discuss Adjusted EBITDA and Adjusted EBITDA Margin, Adjusted Gross Profit and Adjusted Gross Margin and Net Debt, Net Leverage and Adjusted Net Leverage as non-GAAP financial measures in this Presentation. Such financial measures are not presented in accordance with GAAP but are intended to provide useful and supplemental information to investors and analysts as they evaluate our performance (including, in the case of Adjusted Net Leverage, on a combined basis giving effect to the Bowers acquisition). Adjusted EBITDA is defined as net income (loss) adjusted to exclude, or otherwise reflect, interest expense, interest income, income tax expense, depreciation and amortization, credit agreement amendment fees, goodwill impairment, long-lived asset impairment, net (gain) loss on sale and disposition of property and equipment, loss on debt extinguishment, acquisition and integration costs, system deployment costs, strategic initiative costs, indemnification asset adjustments, Tax Receivable Agreement liability remeasurements and stock-based and other non-cash compensation expense (benefit). Adjusted EBITDA Margin is defined as Adjusted EBITDA divided by revenue. Adjusted EBITDA and Adjusted EBITDA Margin should not be considered alternatives to net income (loss) or net income (loss) margin, respectively, as determined in accordance with GAAP. Adjusted Gross Profit is defined as gross profit adjusted to exclude compensation related to legacy Series A Interests and Restricted Series C Interests, where the payment of this expense is borne by entities outside of Legence. Adjusted Gross Profit Margin is defined as Adjusted Gross Profit divided by revenue. Adjusted Gross Profit and Adjusted Gross Profit Margin should not be considered alternatives to gross profit or gross profit margin, respectively, as determined in accordance with GAAP.

Net Debt includes total balance sheet debt, excluding finance lease liabilities, less cash and cash equivalents. The Company believes this non-GAAP measure is useful to investors as it provides a measure to compare debt less cash and cash equivalents across periods on a consistent basis. Net Leverage is defined as Net Debt of Legence divided by Adjusted EBITDA of Legence. Adjusted Net Leverage is defined as Net Debt of Legence divided by LTM combined adjusted EBITDA. LTM combined adjusted EBITDA is defined as the sum of (1) Adjusted EBITDA of Legence for the 12-month period ended September 30, 2026 ("Legence LTM adjusted EBITDA") and (2) Bowers EBITDA for the three month period ended December 31, 2025, which is based on certain unaudited financial information of Bowers for the three months ended December 31, 2025. Bowers EBITDA is defined as net income, plus interest income, income tax expense and depreciation and amortization. The Company believes that Net Leverage and Adjusted Net Leverage are useful measures to investors as they provide alternative information that management believes to be useful in assessing (including, in the case of Adjusted Net Leverage, on a combined basis giving effect to the Bowers acquisition) our ability to meet our payment obligations in addition to considering the absolute amount of our debt.

Management believes that the exclusion of these items from net loss, gross profit or total balance sheet debt, as applicable, enables the Company and our investors to more effectively evaluate (or, in the case of Adjusted Gross Profit and Adjusted Gross Margin, to supplement the evaluation of) our operations period over period and to identify operating trends that might not be apparent due to, among other reasons, the variable nature of these items, both in value and frequency, period over period. In addition, management believes these measures may be useful for investors in comparing our operating results with those of other companies.

Further, this Presentation discloses consolidated revenue growth of Legence of 39.5% for the quarter ended September 30, 2026, compared to the quarter ended September 30, 2025 ("Revenue growth (excluding Bowers)"), the calculation of which excludes the impact of approximately $322.7 million of third quarter 2026 revenues from Bowers. Such metric is not calculated in accordance with GAAP. As calculated in accordance with GAAP, revenue growth of Legence was 85.1% (based on third quarter 2026 and 2025 consolidated revenues of $1.31 billion and $708.0 million, respectively) for the quarter ended September 30, 2026, compared to the quarter ended September 30, 2025. Management believes such metric provides investors with useful supplemental information regarding the Company's organic revenue performance by presenting revenue growth without giving effect to the impact of the Bowers acquisition.

# Disclaimer (cont'd)

**Non-GAAP Financial Measures (cont'd)**

Our non-GAAP financial measures may not be comparable to similarly titled measures used by other companies, have limitations as analytical tools and should not be considered in isolation, or as substitutes for analysis of our operating results as reported under GAAP. Additionally, we do not consider our non-GAAP financial measures as superior to, or a substitute for, the equivalent measures calculated and presented in accordance with GAAP. Some of the limitations are that such measures:

- may exclude the recurring expenses of depreciation and amortization of property and equipment and definite-lived intangible assets and the assets being depreciated and amortized may have to be replaced in the future;
- do not reflect changes in our working capital needs;
- do not reflect the interest (income) expense on our indebtedness; or
- do not reflect the income tax expense (benefit) provision we are required to make.

None of the non-GAAP measures mentioned above are liquidity measures, and they should not be considered as discretionary cash available to us to reinvest in the growth of our business or to distribute to stockholders or as a measure of cash that will be available to us to meet our obligations.

Management compensates for the above-described limitations in using these non-GAAP financial measures by only using them to supplement our GAAP results.
In addition, this Presentation includes certain projections of the non-GAAP financial measure Adjusted EBITDA. Due to the high variability and difficulty in making accurate forecasts and projections of some of the information excluded from these projected measures, together with some of the excluded information not being ascertainable or accessible, the Company is unable to quantify certain amounts that would be required to be included in the most directly comparable GAAP financial measures without unreasonable effort. Consequently, no disclosure of estimated comparable GAAP measures is included and no reconciliation of the forward-looking non-GAAP financial measures is included.

**Backlog and Awarded Contracts and Book-to-Bill Ratio**

We also track backlog and awarded contracts and our book-to-bill ratio. We believe that backlog and awarded contracts and book-to-bill ratio enable us to more effectively forecast our future results and working capital needs, as well as better identify future operating trends that may not otherwise be apparent. Backlog represents, as of any date of determination, the expected revenue values of the remaining performance obligations under our contracted fixed-price projects. Awarded contracts represents, as of any date of determination, the expected revenue values of projects awarded to us following a request for proposals but for which a formal contract has not yet been signed. We calculate our book-to-bill ratio by taking our additions to backlog and awarded contracts, excluding additions that were attained through acquisition, for the period, and dividing it by revenue from fixed-price contracts for the same period. Given that backlog and awarded contracts and book-to-bill ratio are operational measures and that our methodology for calculating each such measure does not meet the definition of a non-GAAP financial measure, as that term is defined by the SEC, a quantitative reconciliation for each is not required or provided.

# Third Quarter 2026 Performance Highlights

- ✓ **Record quarterly revenue of $1.31 billion, increasing 85% year-over-year**
  **Revenues, excluding the Bowers acquisition, grew 40% year-over-year (non-GAAP)[1]**
- ✓ **Quarterly Adjusted Gross Profit (non-GAAP) increasing 76% year-over-year**
- ✓ **Quarterly Adjusted EBITDA (non-GAAP) increasing 99% year-over-year**
- ✓ **Record backlog and awarded contracts of $5.90B, increasing 92% year-over-year, and book-to-bill ratio of 1.2x[2]**

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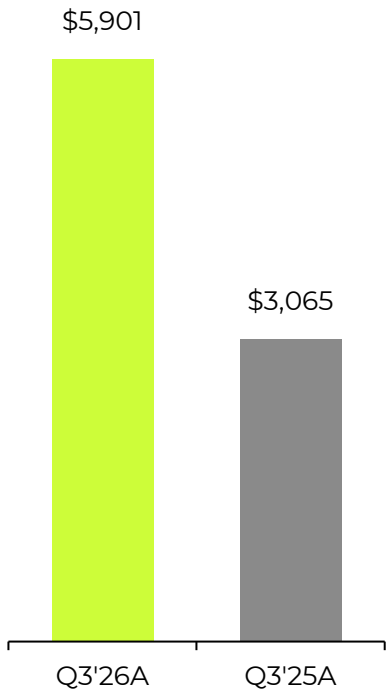
Note: LTM revenue growth (excluding Bowers), Adjusted EBITDA and Adjusted Gross Profit are non-GAAP financial measures. Refer to appendix and the Disclaimer at the beginning of this Presentation for additional detail.
(1) Excludes impact of approximately $322.7 million of third quarter 2026 revenues from Bowers. Revenue growth (excluding Bowers) is a non-GAAP financial measure. See the Disclaimer at the beginning of this Presentation.
(2) Book-to-bill ratio for the three months ended September 30, 2026.

# Third Quarter 2026 Performance Summary

## Backlog & Awarded Contracts

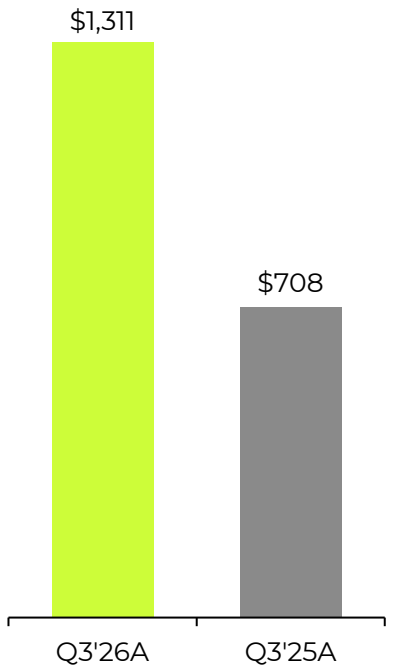
*($ in millions)*




| | Q3'26A | Q3'25A |
|---|---|---|
| ***Book-to-Bill Ratio[1]*** | ***1.2x*** | ***1.5x*** |

## Revenue

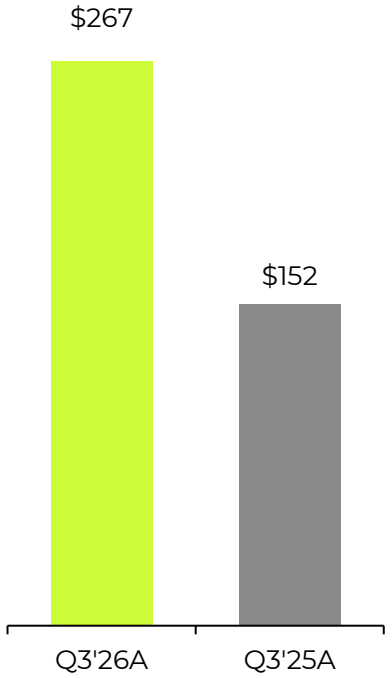
*($ in millions)*




| | Q3'26A | Q3'25A |
|---|---|---|
| ***% Growth (YoY)*** | ***85.1%*** | ***26.2%*** |

## Adjusted Gross Profit

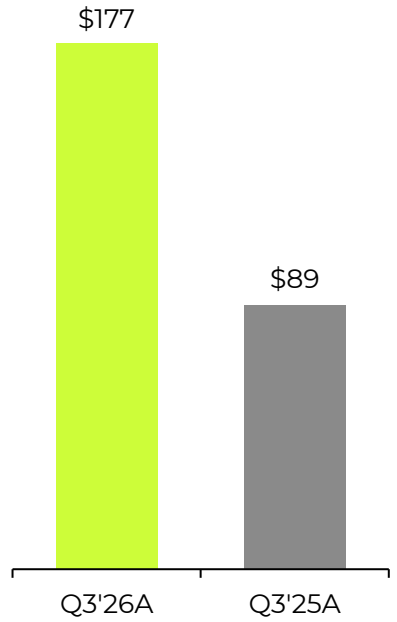
*($ in millions)*




| | Q3'26A | Q3'25A |
|---|---|---|
| ***% Adjusted Gross Margin*** | ***20.3%*** | ***21.5%*** |

## Adjusted EBITDA

*($ in millions)*




| | Q3'26A | Q3'25A |
|---|---|---|
| ***% Adjusted EBITDA Margin*** | ***13.5%*** | ***12.5%*** |

Note: Adjusted Gross Profit, Adjusted Gross Margin, Adjusted EBITDA and Adjusted EBITDA Margin are non-GAAP financial measures. Refer to appendix and the Disclaimer at the beginning of this Presentation for additional detail.
(1) Represents three-month book-to-bill ratio

# Revenue by Segment and Service Line

| Legence Corp. Consolidated Results<br>*($ in thousands)* | Three Months Ended September 30, | | | | Year over Year Change | |
|---|---|---|---|---|---|---|
| | 2026 | | 2025 | | | |
| | $ | % | $ | % | $ | % |
| **Engineering & Consulting:** | | | | | | |
| Engineering & Design | $ 109,144 | 8.3% | $ 110,939 | 15.7% | $ (1,795) | -1.6% |
| Program & Project Management | 90,796 | 6.9% | 101,233 | 14.3% | (10,437) | -10.3% |
| Engineering & Consulting Revenue | 199,940 | 15.3% | 212,172 | 30.0% | (12,232) | -5.8% |
| **Installation & Maintenance:** | | | | | | |
| Installation & Fabrication | 992,521 | 75.7% | 408,717 | 57.7% | 583,804 | 142.8% |
| Maintenance & Service | 118,207 | 9.0% | 87,117 | 12.3% | 31,090 | 35.7% |
| Installation & Maintenance Revenue | 1,110,728 | 84.7% | 495,834 | 70.0% | 614,894 | 124.0% |
| **Revenue** | **$ 1,310,668** | **100.0%** | **$ 708,006** | **100.0%** | **$ 602,662** | **85.1%** |

# Revenue by Building Type and End Market

**Legence Corp. Consolidated Results**
*($ in thousands)*

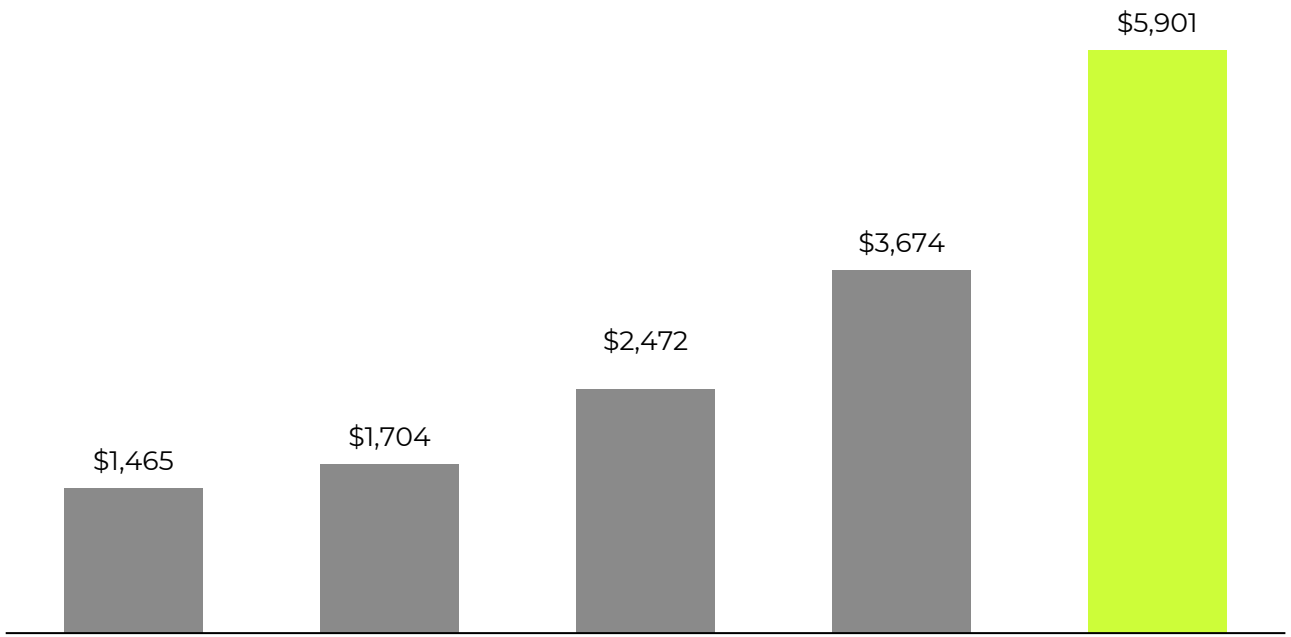
| | Three Months Ended September 30, | | | | Year over Year Change | |
|---|---|---|---|---|---|---|
| | 2026 | | 2025 | | | |
| | $ | % | $ | % | $ | % |
| **Revenue by Building Type** | | | | | | |
| Existing building | $ 516,465 | 39.4% | $ 414,200 | 58.5% | $ 102,265 | 24.7% |
| New building | 794,203 | 60.6% | 293,806 | 41.5% | 500,397 | 170.3% |
| **Total Revenue** | **$ 1,310,668** | **100.0%** | **$ 708,006** | **100.0%** | **$ 602,662** | **85.1%** |
| **Revenue by Client End Market[1]** | | | | | | |
| Data centers & technology[2] | $ 828,031 | 63.1% | $ 294,358 | 41.6% | $ 533,673 | 181.3% |
| Life sciences & healthcare[3] | 145,236 | 11.1% | 125,743 | 17.8% | 19,493 | 15.5% |
| Education[4] | 127,231 | 9.7% | 133,788 | 18.9% | (6,557) | -4.9% |
| Mixed-use[5] | 31,056 | 2.4% | 26,275 | 3.7% | 4,781 | 18.2% |
| State & local government[6] | 40,113 | 3.1% | 30,436 | 4.3% | 9,677 | 31.8% |
| Other[7] | 139,001 | 10.6% | 97,406 | 13.7% | 41,595 | 42.7% |
| **Total Revenue** | **$ 1,310,668** | **100.0%** | **$ 708,006** | **100.0%** | **$ 602,662** | **85.1%** |

(1) The information provided in this table represents the revenue generated from clients in each of the end markets indicated in that period; provided, that where the client is a lessor, we use the lessee's end market.
(2) Includes facilities housing servers, networking equipment, systems critical for storing and managing data, operational facilities for internet service providers, software companies, IT development hubs, AI development facilities, and high-precision manufacturing plants producing semiconductor chips and electronics.
(3) Includes facilities supporting life sciences research and development, pharmaceutical manufacturing and healthcare facilities providing inpatient and outpatient health services.
(4) Includes kindergarten through twelfth-grade educational facilities, as well as colleges, universities and research facilities.
(5) Includes buildings or complexes combining commercial and retail.
(6) Includes facilities owned or operated by state and municipal government agencies to the extent not otherwise included in the education client end market.
(7) Includes a variety of other industries such as manufacturing, aerospace & defense, energy, agriculture, multi-family, and hospitality & entertainment, among others, as well as the federal government.

# Backlog and Awarded Contracts Overview

## Backlog and Awarded Contracts and Book-to-Bill (LTM) (2022 – LTM Q3'26)

*($ in millions)*



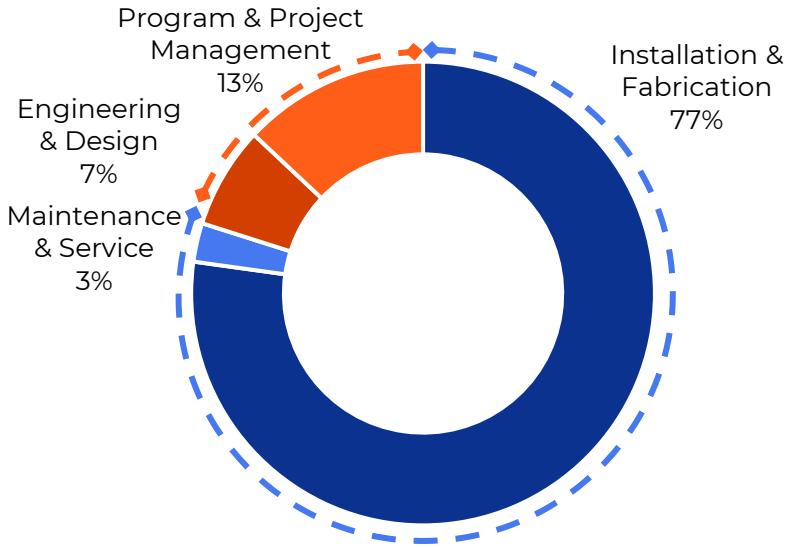

| | 2022 | 2023 | 2024 | 2025 | Sep-26 |
|---|---|---|---|---|---|
| ***Book-to-Bill (LTM)*** | ***1.1x*** | ***1.1x*** | ***1.3x*** | ***1.6x*** | ***1.3x[1]*** |

(1) Represents book-to-bill ratio for the twelve-month period ending September 30, 2026.

# Backlog and Awarded Contracts by Service Line

**$5.90 billion**
**Backlog & Awarded Contracts**

**September 2026**

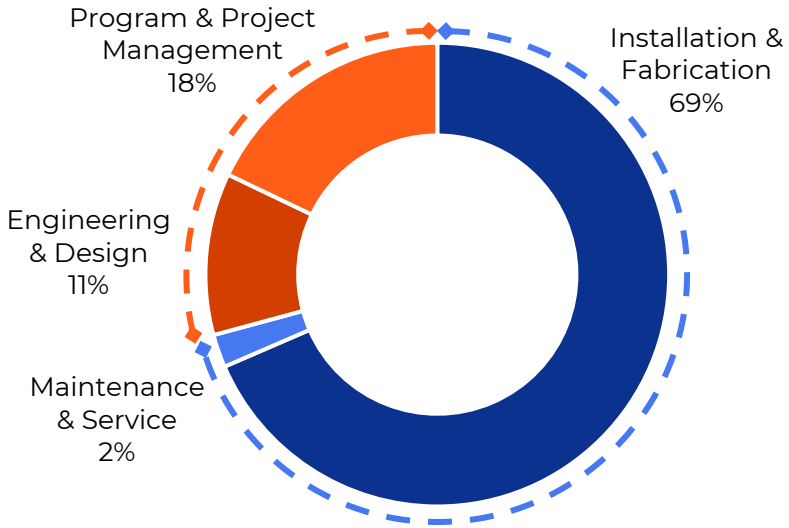



**Engineering & Consulting 20%**

**Installation & Maintenance 80%**

**$3.07 billion**
**Backlog & Awarded Contracts**

**September 2025**



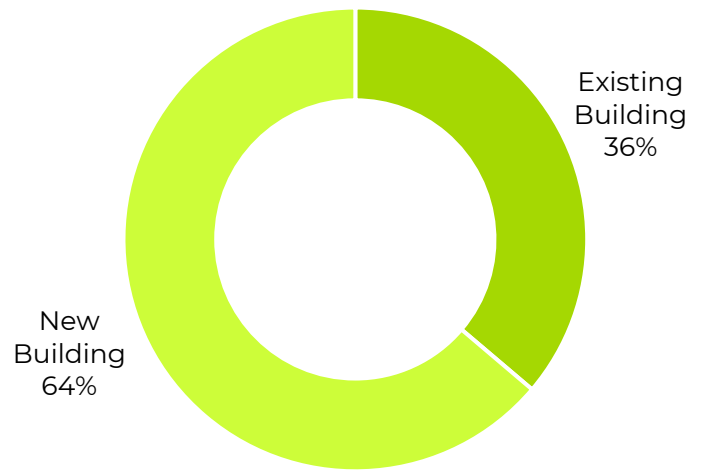

**Engineering & Consulting 29%**

**Installation & Maintenance 71%**

# Backlog and Awarded Contracts by Building Type

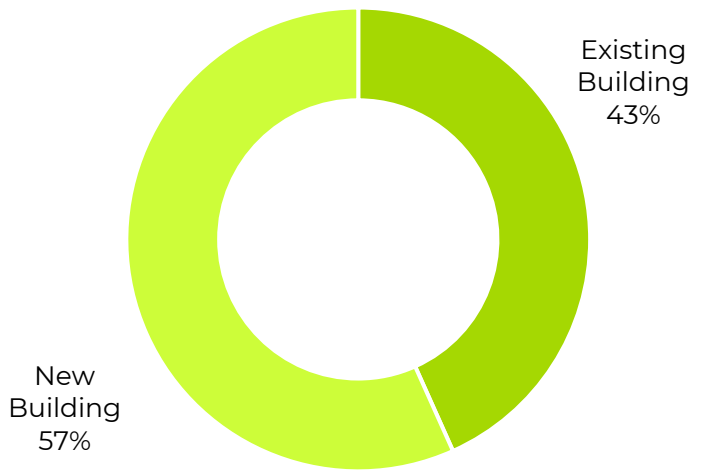
**$5.90 billion**
**Backlog & Awarded Contracts**

**September 2026**




**$3.07 billion**
**Backlog & Awarded Contracts**

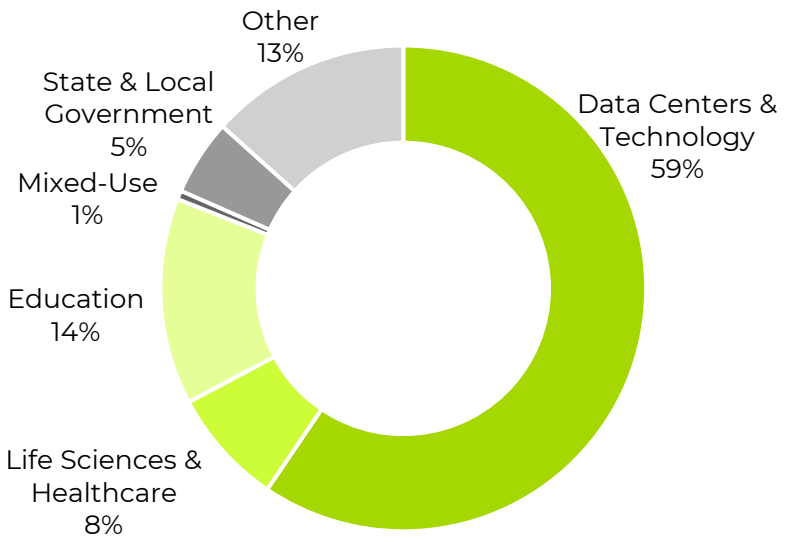
**September 2025**



# Backlog and Awarded Contracts by End Market

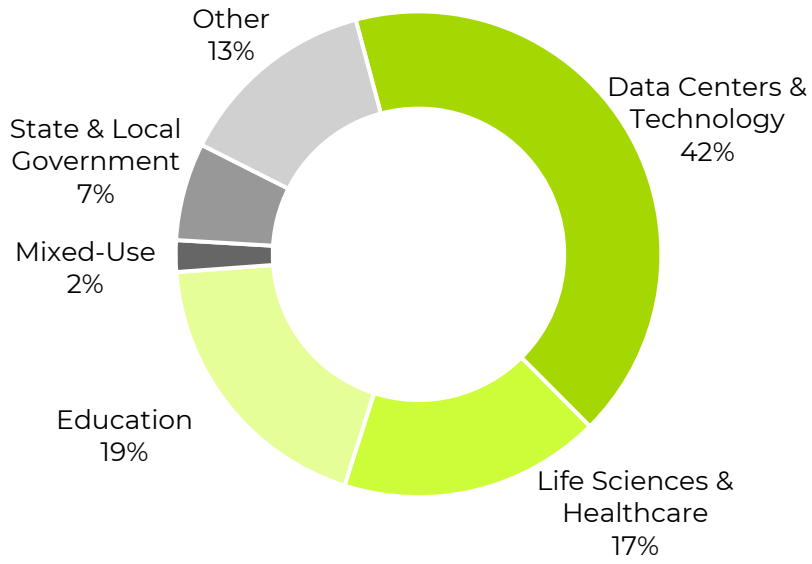
**$5.90 billion**
**Backlog & Awarded Contracts**

**September 2026**




**$3.07 billion**
**Backlog & Awarded Contracts**

**September 2025**



# Capitalization

| ($ in millions) | September 30, 2026 | December 31, 2025 |
|---|---|---|
| Cash and Cash Equivalents | $ 341 | $ 230 |
| Term Loan | 990 | 798 |
| Notes Payable | 29 | 27 |
| Total Debt [1] | 1,020 | 825 |
| Net Debt [1] | $ 679 | $ 595 |
| Legence LTM adjusted EBITDA | $ 537 | $ 299 |
| **Net Leverage** | **1.3** | **2.0** |
| LTM combined adjusted EBITDA [2] | $ 560 | |
| **Adjusted Net Leverage** | **1.2** | |

(1) Excludes approximately $16.5 million and $10.6 million of finance leases at September 30, 2026 and December 31, 2025, respectively

(2) Represents the sum of (a) Adjusted EBITDA of Legence for the 12-month period ended September 30, 2026 and (b) EBITDA of Bowers for the three month period ended December 31, 2025

Note: Net Debt, Legence LTM adjusted EBITDA, Net Leverage, LTM combined adjusted EBITDA and Adjusted Net Leverage are non-GAAP financial measures. Refer to appendix and the Disclaimer at the beginning of this Presentation for additional detail.

# Guidance as of November 12, 2026

| | Fourth Quarter 2026 | Full Year 2026 | Full Year 2027 |
|---|---|---|---|
| Total Revenue | $1.26 - 1.30 billion | $4.87 - 4.91 billion | $5.30 - 5.60 billion |
| Adjusted EBITDA | $160 - 170 million | $610 - 620 million | $690 - 730 million |

Note: Adjusted EBITDA is a non-GAAP financial measure. Refer to appendix and the Disclaimer at the beginning of this Presentation for additional detail.

# Appendix

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# Adjusted Gross Profit and Adjusted Gross Margin Reconciliation

**Legence Corp. Consolidated Results**

*($ in thousands)*

| | Three Months Ended September 30, | |
|---|---|---|
| | **2026** | **2025** |
| **Gross Profit** | | |
| Engineering & Consulting Segment Gross Profit | $ 71,723 | $ 67,326 |
| Installation & Maintenance Segment Gross Profit | 203,776 | 80,733 |
| Consolidated | 275,499 | 148,059 |
| | | |
| **Non-GAAP Adjustments:** | | |
| Compensation related to legacy Series A Interests and Restricted Series C Interests [1] | | |
| Engineering & Consulting Segment | (5,171) | 2,244 |
| Installation & Maintenance Segment | (3,702) | 1,600 |
| Consolidated | (8,873) | 3,844 |
| | | |
| **Non-GAAP Adjusted Gross Profit:** | | |
| Engineering & Consulting Segment | 66,552 | 69,570 |
| Installation & Maintenance Segment | 200,074 | 82,333 |
| Consolidated | $ 266,626 | $ 151,903 |
| | | |
| **Non-GAAP Adjusted Gross Margin:** | | |
| Engineering & Consulting Segment | 33.3% | 32.8% |
| Installation & Maintenance Segment | 18.0% | 16.6% |
| Consolidated | 20.3% | 21.5% |

(1) Represents the portion of compensation related to legacy Series A Interests and Restricted Series C Interests paid for by entities outside of Legence Corp. and recorded in cost of revenue in the Condensed Consolidated Statements of Operations. Figures exclude the portion of stock-based compensation expense related to restricted stock units and other equity awards issued by Legence Corp.

# Adjusted EBITDA and Adjusted EBITDA Margin Reconciliation

| Legence Corp. Consolidated Results<br>*($ in thousands)* | Three Months Ended September 30, | | Nine Months Ended September 30, | | Year Ended December 31, | Twelve Months Ended September 30, |
|---|---|---|---|---|---|---|
| | 2026 | 2025 | 2026 | 2025 | 2025 | 2026 |
| Net income (loss) | $ 133,877 | $ 379 | $ 116,707 | $ (22,629) | $ (77,303) | $ 62,033 |
| Interest expense | 16,477 | 28,183 | 50,388 | 88,228 | 101,778 | 63,938 |
| Interest income | (2,505) | (1,069) | (5,739) | (2,588) | (4,488) | (7,639) |
| Income tax expense | 19,782 | 4,078 | 17,492 | 13,662 | 22,161 | 25,991 |
| Depreciation and amortization | 44,417 | 27,490 | 130,883 | 85,611 | 114,288 | 159,560 |
| Credit agreement amendment fees[(1)] | - | 64 | 5,257 | 2,990 | 6,302 | 8,569 |
| Goodwill impairment | - | - | 21,586 | - | 24,966 | 46,552 |
| Long-lived asset impairment | - | - | 19,491 | - | 2,415 | 21,906 |
| (Gain) loss on sale of property and equipment | (116) | 21 | (298) | (199) | (326) | (425) |
| Loss on debt extinguishment | - | 5,685 | 13 | 5,685 | 6,651 | 979 |
| Acquisition and integration costs[(2)] | 509 | 1,169 | 12,622 | 2,935 | 8,436 | 18,123 |
| System deployment costs[(3)] | - | - | - | 2,140 | 2,140 | - |
| Strategic initiative costs[(4)] | - | 4,181 | 2,711 | 14,128 | 17,092 | 5,675 |
| Indemnification asset adjustments[(5)] | (112) | - | (310) | - | 3,796 | 3,486 |
| Tax Receivable Agreement liability remeasurements[(6)] | - | - | (161) | - | 2,914 | 2,753 |
| Stock-based and other non-cash compensation expense (benefit)[(7)] | (35,321) | 18,640 | 79,036 | 21,881 | 68,003 | 125,158 |
| Adjusted EBITDA | $ 177,008 | $ 88,821 | $ 449,678 | $ 211,844 | $ 298,825 | $ 536,659 |
| Net income (loss) margin | 10.2 % | 0.1 % | 3.2 % | (1.2)% | (3.0)% | 1.4 % |
| Adjusted EBITDA margin | 13.5 % | 12.5 % | 12.5 % | 11.7 % | 11.7 % | 12.3 % |

(1) Represents costs incurred in connection with our debt refinancings in each of the periods presented.
(2) For the three months ended September 30, 2026, $0.5 million relates to acquisition costs recorded in acquisition-related costs in the Condensed Consolidated Statements of Operations. For the three months ended September 30, 2025, $0.8 million relates to acquisition costs recorded in acquisition-related costs, and $0.4 million relates to acquisition integration costs recorded in selling, general and administrative costs in the Condensed Consolidated Statements of Operations. For the nine months ended September 30, 2026 and 2025, the figures include $12.3 million and $1.0 million, respectively, of acquisition costs recorded in acquisition-related costs and $0.3 million and $1.9 million, respectively, of acquisition integration costs recorded in selling, general and administrative costs in the Condensed Consolidated Statements of Operations.
(3) Represents consulting and initial upfront costs associated with implementing and optimizing certain enterprise resource planning systems.
(4) Represents (i) consulting, legal, accounting, and other expenses in connection with non-recurring extraordinary company transactions, including fees related to our IPO that did not meet the requirements to be deferred issuance costs and (ii) consulting, legal, accounting, and other expenses in connection with secondary offerings conducted on behalf of our selling shareholders.
(5) Represents adjustments to an indemnification asset related to unrecognized tax benefits acquired in a prior acquisition recorded in Other income, net in the Condensed Consolidated Statements of Operations and is fully offset in Income tax expense (benefit) in the Condensed Consolidated Statements of Operations.
(6) TRA liability remeasurements are recorded in Other income, net in the Condensed Consolidated Statements of Operations.
(7) Includes compensation (benefit) expense relating to legacy Series A Interests and Restricted Series C Interests as well as RSUs, stock options, and the ESPP.

# Bowers EBITDA Reconciliation

**The Bowers Group, Inc. Consolidated Results**

| *($ in thousands)* | Three Months Ended December 31, 2025 |
|---|---|
| Net Income | $ 22,031 |
| Interest Income | (608) |
| Income Tax Expense | 992 |
| Depreciation and Amortization | 442 |
| EBITDA | $ 22,857 |

# LTM combined adjusted EBITDA

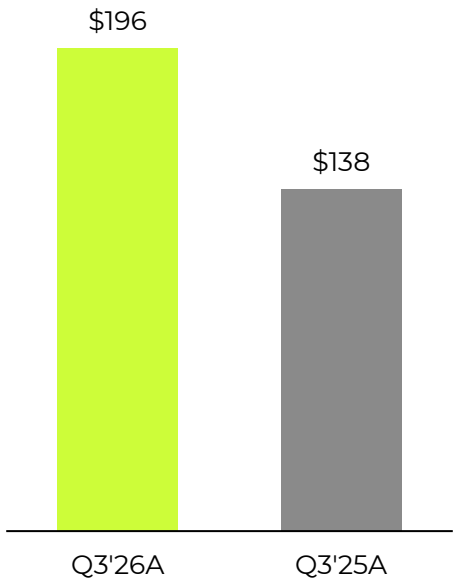
**Legence Corp. Adjusted EBITDA (LTM Ended September 30, 2026)**

| *($ in thousands)* | Nine Months Ended September 30, 2026 | Three Months Ended December 31, 2025 | Twelve Months Ended September 30, 2026 |
|---|---|---|---|
| Legence Adjusted EBITDA | $ 449,678 | $ 86,981 | $ 536,659 |
| Bowers EBITDA | | 22,857 | 22,857 |
| LTM combined adjusted EBITDA | | | 559,516 |

# Subcontractor and Equipment Expense Overview

## Subcontractor Expense

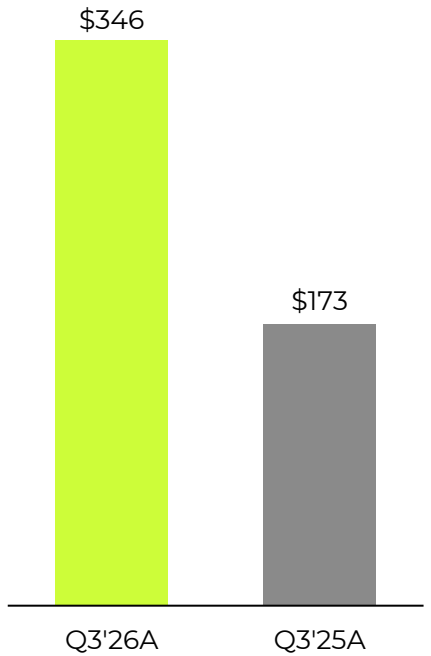
*($ in millions)*




| | Q3'26A | Q3'25A |
|---|---|---|
| ***Subcontractor % of Revenue*** | ***14.9%*** | ***19.5%*** |

## Equipment Expense

*($ in millions)*




| | Q3'26A | Q3'25A |
|---|---|---|
| ***Equipment % of Revenue*** | ***26.4%*** | ***24.4%*** |

Note: Subcontractor Expense represents the cost of third-party contractors that we use and is included in Cost of Revenue. We typically incur Subcontractor Expense in connection with the provision of construction management services. On jobs where we use subcontractors, we may pass those costs on directly to our customers as a specific line item or incorporate them into our overall contract price for the job.